

David Gammond –
Fund raise advisor,
investment and
management consultant

pitch book





SMS texting developed into
mobile social media

My pitch is simple really.

I see my value as researching tech trends,
predicting how those technologies will
evolve – and then working with both
investors and owners to identify and
capitalize on the opportunities.



<https://www.linkedin.com/in/david-gammond-6b222529/>

<https://youtu.be/rWddmLfk5XM> - my conversation with an AI



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I cannot predict the future.

However, I do have the experience and the insight to make credible estimations of how technologies will evolve, and to evaluate the opportunities these changes may present to commercial enterprises.





Tech that integrates with human biology is already with us

My perspective

We are not going to turn into killer robots.

As we develop the interface between ourselves and our technology I believe that the technology will start to disappear, it will blend into our biology. We think nothing of wearing a smart watch and it will not be long before we think nothing of wearing a device that communicates with our neural network. These devices will support our thought processes and enhance our mental agility.

Exoskeletal suits are already available. These devices not only support manual labour and enhance human endurance, but they can compensate for physical disabilities.

The benefits in healthcare will be profound. We already integrate tech with our biology. Recent examples are the design of mRNA vaccines and how we can edit genes with the Cas9 molecule.

I want to work with investors and owners who can develop and deliver these technologies at scale. I believe companies who can achieve dominance in these sectors will become some of the world's largest in the 21st century.



Fridges that suggest what to cook for tonight's dinner already exist

My perspective

Fridges are not going to rule the world.

Connecting electronic devices and household gadgets together via the internet makes sense. Imagine a home that ensures you are always warm, that you are fed healthy food and that cleans itself. Homes like that are about to exist.

The business opportunities in this sector are extensive and profound. Technologies are fast being developed to connect everything together but we must also protect these networks from outside influence. The transfer of huge amounts of personal data will be necessary to make these systems efficient and protecting that data is a massive business opportunity in itself.

Commercial applications of IoT will change the way we manufacture things by providing more capacity and control. Flexible factories are here and spreading fast.

I believe that IoT offers fantastic opportunities to farsighted investors and owners that will rival the explosion of on-line shopping. 5G connectivity and AI systems running on IoT infrastructures will completely reshape the way we interact with our world.



Renewable energy is only part
of the answer

My perspective

Climate can kill us.

99% of all species that have ever lived on Earth are extinct. It is all to do with the ability to adapt to a changing environment. If humanity is not to also become extinct we need to adapt to the environmental changes we are making. The WWF reported that we have wiped out 60% of all mammals, birds, fish and reptiles between 1970 and 2014. I believe that we will continue to harm the planet for a considerable time to come. The challenge is to restrict that damage to as low a level as possible and to develop technologies to repair the environment in our wake.

The movement towards a sustainable future is providing numerous and long term investment opportunities. Many ESG funds are finding new favour with investors who want to make money but who also want to make a difference. This influx of cash is providing eco-companies with the support they need to develop new products and services.

We can repair the damage we are inflicting on our planet and in my opinion, the fight against climate change is one of the greatest business opportunities of them all.



What I can do for you?
Lets talk:
Email me to set up a video
call.
mail@davidgammond.com

Research - Analyse - Deliver.

I have been in corporate finance for 30 years and technology more than 40 years. I have worked on and financed biotechnology, manufacturing systems, renewable energy projects, AI and crypto. I have seen many trends begin, peak and end. I have discovered that there are no unshakeable truths, technology can always change the rules of the game. Just because a business is strong and profitable now does not guarantee it will be tomorrow.

I bring in-depth knowledge across a wide range of technologies, I bring experience of the past and the ability to visualise the future. I have worked with both investors and owners gaining a perspective from both sides.

Book me for a 30 minute video consultation on Teams.

My motto is:

*"I am not brilliant, I am good –
however I might be good enough to make you brilliant"*



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PAST PROJECTS.

NFTs (non-fungible tokens) creation and auction

Broadcasting

FinTech

Bio sciences

Domestic renewable energy

Electrification of transport

AI

SaaS (B2B and B2C)

Venture capital (fund raising for clients)

Property finance

CURRENT INVESTMENTS.

Racefields – private investment house

Angel-Ai Technologies – on-line protection

Angel Electric Motorcycles – electrification of transport